

A Successful Store Cooperates

With It's District and General Offices

Letter Number 28

IT would be hard to find better cooperation than has been shown toward offices this year. Reports have come in promptly. Questionnaires are returned the next day. Suggestions are acted upon at once and the results noted and sent back. The splendid spirit shown by the managers in our Districts makes a letter on this subject almost unnecessary, but to complete our outline we should again emphasize cooperation with the Offices as one element of a successful store.

Successful managers prove themselves to be not only individual stars but also good team-mates, anxious and eager to advance the work of the other managers, as well as their own. This is accomplished best through cooperation with the Superintendent and the Offices. Suggestions from these sources are worthy of a serious trial and requests for information should be answered at once. Accuracy in orders and requisitions is worthy of emphasis so that over-stocks may be avoided.

The District and General Offices can help you and you can help them. You can have a successful year together.

